

# S | RED SYSTEMS



We Create Lifetime Partners Through Service Delivery Excellence

[www.redsystems.co.uk](http://www.redsystems.co.uk)

# More than a glazing company



We are progressive, forward thinking architectural glazing and SFS specialists, with offices both in London and the North West.

Established in 2004, we have grown to become one of the leading specialists in our field with an impressive client base of Tier 1 contractors and innovative developers in our expanding portfolio.

With a forward order book of £20m (based on 2024 projection), we are a wholly service-driven business with a strong emphasis on building lasting relationships with lifetime customers.

We never sit still and are committed to an ongoing programme of continuous development which has seen us set new standards for the industry in terms of digital transformation and product development.

Our loyal and talented team of industry experts are the beating heart of our operation. We are proud to boast an enviable retention ratio and even prouder that over half of our team are currently engaged in some form of further education or professional development.

Socially conscious, with a strong focus on sustainability, we are all about action rather than goals and are actively working to do our bit for both the global climate crisis and the communities we serve.



# Our Pillars



## We are Service-Driven

Going the extra mile & working in partnership with our clients helps us to fulfil our ethos of 'Creating Lifetime Customers Through Service Delivery Excellence'.



## We are Community-Focused

We are committed to supporting and investing in the communities we serve. Our extensive social value activities deliver measurable benefits and we review our plans annually so we continue to make a tangible contribution.



## We are Forward-Thinking

From our ongoing investment in continuous improvement, to our developments in digital construction, our passion for innovation is at the very heart of our business.





## Studley Castle Regeneration

Warwickshire

BAM Contract Value £35m



# The RED Difference

Formed in 2004 with offices in both London & the North West, RED Systems are one of the industry's leading providers of architectural glazing solutions. From pre-construction to handover, our unique service led approach sees us work in partnership with clients throughout the lifespan of their project.



## Service-Led

Technology driven with the most advanced handover system in the industry, we are obsessive about service delivery.



## Committed to CSR

From our industry-leading team wellbeing & development scheme to our commitment to utilising local labour and 'putting back' into the community, CSR is at the heart of all we do as a business.



## Budget Conscious

We work in partnership to deliver the best quality, most appropriate, cost-effective solution for your project.



## Early Engagement

Engaging at the early stages enables us to offer meaningful discounts & work effectively to set timescales.



## Managed, Flexible Capacity

Our outsourcing model means we are agile within the market & we manage our capacity closely so we never overstretch ourselves.



## End-to-End Support

We plan & scope the whole project which significantly reduces error & avoids delays. Our ongoing review systems ensure a smooth handover.



## Financially Sound

We are in good financial shape with a healthy cash position, lower overheads & all our debt is insured. We can also access a range of alternative funding streams.



## Your Strategic Partner

We are passionate about continuous improvement & actively seek out customers who embrace this mindset & can help share best practice.



# Aluminium Windows & Curtain Walling



Within our aluminium and curtain walling division we offer the full range of architectural glazing products. Our product offer includes but is not limited to:

- Capped Curtain Walling Systems
- Capless (Toggle/Silicone Pointed) Curtain Walling Systems
- Shop Front Glazing
- Aluminium Windows and Doors (Commercial and Residential)
- Integrated Louvre Systems
- Bi-Folding & Sliding Doors
- Bespoke Metal Work

## Our Product Partners

We work with a hand-picked team of some of the world's leading manufacturers. Our strong supplier network helps to keep us agile in a fast-moving and ever-changing market.



**Reynaers  
Aluminium**

**Principle Systems: CW 50 Curtain Walling ; CS 77 Windows**

Reynaers are renowned for their modern design solutions, engineered for high performance. They are very highly specified by architects due to their ability to develop tailor-made solutions for all applications. Many of the most iconic buildings in the world are associated with the Reynaers' brand. Their high-quality aluminium glazing products can tick all the boxes without compromise when there is a requirement for comfort, security, architectural design, and energy-efficiency.



**TECHNAL®**

**Principle Systems: Tentel 50 Curtain Walling ; Soleal NEXT Windows**

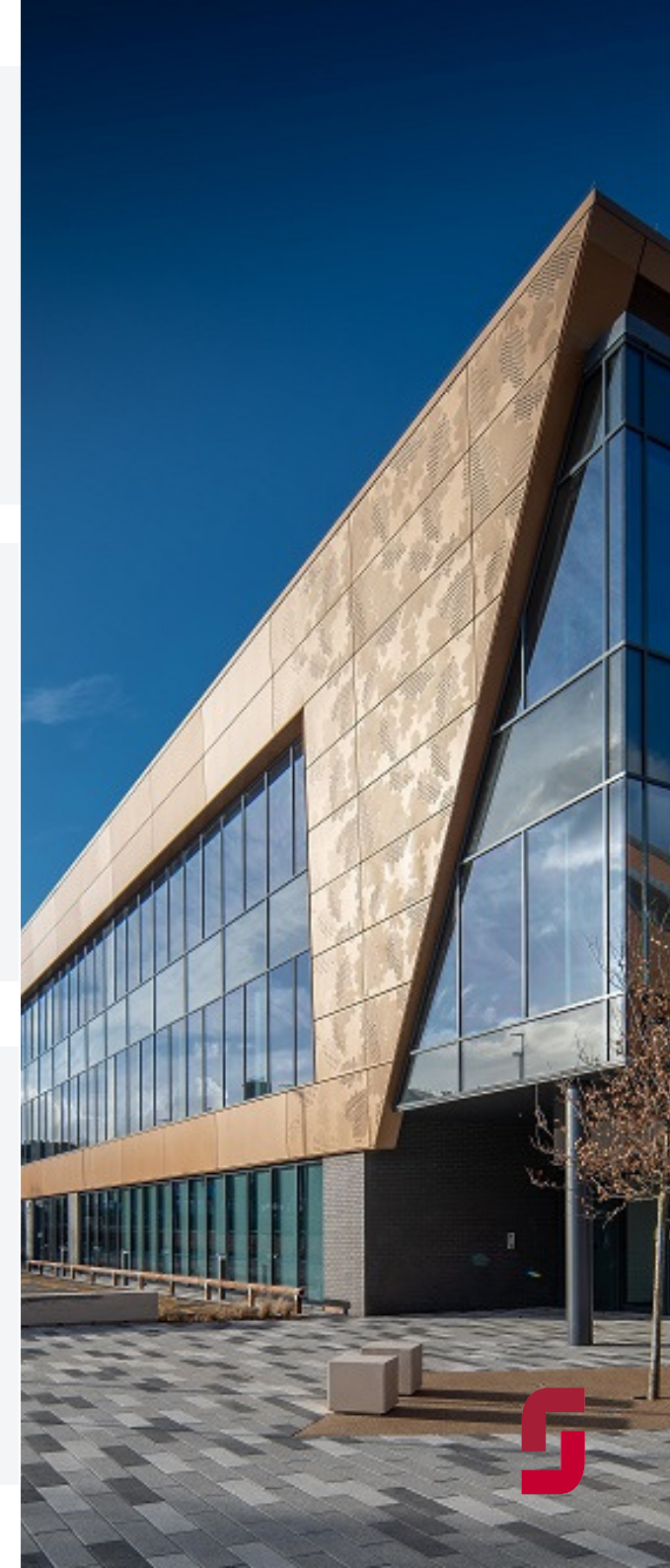
The Technal brand is part of Hydro, the world leader in the building systems sector. Dedicated to the creation of innovative and sustainable aluminium façade systems with worldwide reach and unmatched capabilities in Research & Development. Technal has established an unrivalled reputation for innovative and inspirational design solutions and has built up an impressive portfolio of award-winning projects. With a history in the UK which spans more than 30 years, Technal's window and curtain walling systems have been used to create purpose-designed façades for buildings across all sectors.



**Metal Technology**

**Principle Systems: System 17 Curtain Walling ; System 4-35 Windows**

Metal Technology is a leading supplier of high-quality, innovative and sustainable architectural aluminium solutions for windows, doors, curtain walling and solar shading. The company is committed to the development of products which minimise their environmental impact, whilst delivering high levels of insulation, thermal performance and sustainable building materials. Using the latest design technology their portfolio allows architects and designers the flexibility to create stunning façades while maintaining performance criteria.



# SFS – RED Optimal



We are delighted welcome RED Optimal to our expanding family. Steve Williams and the team from Optimal Building Solutions will now be operating under the RED banner, bringing a wealth of experience and expertise in the SFS space to our growing range of services.

By combining our market-leading expertise in commercial glazing, curtain walling and SFS, we will now be able to offer clients a single solution for SFS and glazing packages, putting the Full Rapid Dry Envelope approach at the core of our offering.

## **Complete Building Structure and Shell Solutions**

RED Optimal will offer complete building structure and shell solutions. Driven by early engagement, the team will provide a full design service at pre-construction stage, working in tandem with the glazing team to provide a full scope review of projects in order to deliver the most appropriate solution.

### **Snapshot of Benefits – The RED Optimal Difference**

- Full Rapid dry Envelope Solution
- One order / one set of prelims / one point of contact / one responsibility
- Competitive pricing
- Compliant, beyond Building Safety Act standards
- Co-ordinated Design / Early Engagement to Assist in Design Development
- Façade Weather Tight Dates taken off Critical Path







# Offsite & MMC

## Influencing Change

Our commitment to offsite and MMC extends beyond simply pricing ad-hoc projects as they present. We believe that by providing a total building envelope solution offers best value for a wide range of our clients across a host of sectors.

In order to formalise our commitment, we have formed a series of ground-breaking collaborations. We have built partnerships with a network of market-leading organisations, in order to influence change in offsite and modern methods of construction and support our clients with innovative solutions.



# Strategic Partnerships



## Pre-cast Concrete Solutions

FP McCann is the UK's largest manufacturer and supplier of precast concrete solutions. They are committed to high quality, cost-effective and sustainable solutions tailored to meet clients' requirements. With 13 manufacturing facilities spread around the whole of the UK & Ireland, the FP McCann team have worked on a vast range of DfMA projects across a variety of sectors.



## Specialist Envelope Contractor

One of the UK's leading envelope contractors, Longworth offer a complete turnkey service of design, installation and project management. Over the years, they have become renowned for being an industry innovator. Building on their established reputation for being master craftsmen in the use of traditional metal products such as zinc, copper and stainless steel, they have now extended their skills and expertise to cover the whole of the external building envelope.



## Light Gauge Steel Framing

Remagin, part of Etex Group, are the UK market-leader in cold rolled steel components and panelised structural steel frames, designed, detailed, manufactured, assembled and installed nationwide. Working alongside the Sigmat team, we are developing leading-edge solutions in pre-glazed LGSF technology.

# Digital Construction



## Excellence Through Innovation

Here at RED we have fully embraced the power of digital construction. By working closely with our Digital Transformation partners, RED Jam, we have delivered a series of worthwhile outcomes and new best practice models for the industry.

### CONTINUOUS IMPROVEMENT

All Team RED undergo rigorous continuous improvement coaching. Continuous process review and transformation is a core part of our business strategy, helping us stay ahead of the curve, cut costs and ultimately fulfil our core aim of providing 'Service Delivery Excellence' for our clients.

### DIGITAL INNOVATION

Market-leading site mapping services & use of the Field View Digital QA system as standard. Working with the team from RED Jam has enabled us to create a new industry blueprint for the adaptation of Field View to deliver total, real-time site transparency and reduce the need for paper-based reporting.

### DIGITAL CUSTOMER SERVICE PORTAL

By automating our onsite processes and creating an 'industry first' post-installation customer service process, we have delivered a series of key outcomes for both clients and end-users, which has led to increased efficiency and enhanced client satisfaction across the business.



# Recent Project Highlights

A snapshot of some of our recent projects across the UK...



Residential



Eagle Wharf



Education



Avanti Fields

Upton Park

BARRATT  
— LONDON —

HOLLYBROOK

MMU  
GallifordTry

bam

150+

Residential  
Schemes

30+

Leisure  
Schemes

100+

Education  
Schemes

35+

Retail  
Schemes

25+

Heritage  
Schemes

75+

Commercial  
Schemes



Leisure



Commercial



Leonardo Hotel



3 St Peter's Square



Ellesmere Port Hub



Bloor Homes



Community



Health



Chester Bus Station



Gorton Community Hub



Marleyfield



West Cumberland Hospital





Upton Park, Multiphase Project with  
Barratt London.



824 new homes on the site of West Ham United's  
former ground in East London.





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Buildwas Road  
Neston, Wirral  
Cheshire  
CH64 3RU

The Building Centre,  
Store Street,  
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Accredited Contractor

Secured by Design



Police Preferred Specification

